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Francesca Ottoni, Senior Vice-President, Marketing & Business Development, Nuclear

As Senior Vice-President, Marketing & Business Development (MBD), Nuclear, Francesca Ottoni responsible for all business growth for SNC-Lavalin's Nuclear team.

Francesca has over 20 years of experience in the engineering and construction industry. She joined SNC-Lavalin in 2008 as Director of Business Development for Nuclear with a primary focus on domestic clients. With a client-focused mindset and results-oriented nature, she took on the role of Vice-President, Business Development, Nuclear with an emphasis on the international BWR/PWR markets in 2015. She was named to her current position in 2016.

Prior to joining SNC-Lavalin, Francesca worked for Alberici Constructors as Director of Business Development, with a mandate to expand the US-based construction company's business into Canada. She began her career as a mechanical engineer in the US. Throughout her career, she gained considerable experience in driving the growth of new business in the industrial and power generation sectors in both the US and Canada.

Francesca holds a bachelor's degree in Engineering and a master's degree in Business Administration (MBA) from Queen's University. She is a Professional Engineer in the State of California.